



Graduate Internal Sales Executive

£20-£23k p.a plus pension and benefits

This is a great opportunity to work in a fast paced, modern West Yorkshire-based company with an extensive history of producing high quality large format graphics and 3D displays to the Retail and Exhibition sectors.

This full-time role offers an excellent opportunity for a highly motivated individual to flourish in a growing and successful business in a friendly and productive environment. The company has a proud history of long serving employees as well as great client retention from an impressive list of global and national brand names.

The Position

Due to our continued growth and ambition, an exciting opportunity has arisen for an Internal Sales Executive. This newly created role will support the sales team and will be responsible for maintaining, retaining and expanding relationships with a variety of clients in the retail, shop-fit and exhibition sectors.

For the right candidate, this role will be a stepping stone on their career path to becoming a Sales Manager at Leach, with opportunity of top-class training opportunities along the way.

Responsibilities

- Becoming rapidly acquainted with the business and developing an in depth understanding of products, services, the market and Leach's positioning and capability.
- Working closely with the Sales Account Manager to ensure all active clients have frequent contact and are subject to first class customer service.
- Continuing to develop and secure highly effective relationships at appropriate levels with clients.
- Capitalising on Leach's position as a market leader within its expanding capability as well as implementing best practise account management throughout.
- Work with an alongside the Account Management team in ensuring our clients services and needs are met.

Skills and Requirements

- Previous experience in large format, print, graphics and displays is desirable but not essential.
- Highly self-motivated with a passion for success and progression.
- First class communication skills.
- A willingness to learn and take on new skills.
- An intrinsic sales person with well-developed interpersonal and listening skills.
- A strong team player who can successfully build relationships with internal stakeholders and work as part of a larger team.
- Driven to offer the highest level of customer service.
- Proficient with the full the full Microsoft Suite.